



**mears**

A QUANTA SERVICES COMPANY



# Mears Broadband Construction

**Building the Digital Now**

# The **Quanta** Advantage

Being part of the Quanta family of companies enables us to perform larger, more complex construction projects by offering the specialized resources of our sister companies.



Mears Broadband is a *wholly owned division* of the Mears Group.



Mears Group is a *wholly owned subsidiary* of Quanta Services (NYSE: PWR), the largest specialty contractor in North America.



# Construction is 70 - 80% of the Cost of Fiber Deployment

## It Needs to be Accounted for Up Front

### *The Mears Broadband Perspective*

- Beginning now, \$100+B in government funding is being distributed to states for high-speed broadband infrastructure.
- In a rush to get funds, new owner operators are planning networks without input from experienced contractors, choosing to rely on consultants who may not have boots on the ground knowledge of topographies or existing infrastructure impediments.
- Waiting to bring in construction experts until after the bid is awarded can and is resulting in delays, cost overruns, and dissatisfaction from stakeholders.
- Communities/new operators should have their construction partners at the table from the beginning of the project plan to ensure it is truly feasible.

# The Mears Broadband Family of Clients

**verizon**<sup>v</sup> **COX**<sup>®</sup>

**bluepeak**

**CC** CROWN  
CASTLE

**LIVEOAK**  
FIBER

**Underline**

**Antero**

**IPL Long Haul Fiber Connections**

# Broadband Construction Services

Our broadband expertise allows us to deliver complete turnkey Fiber Network Infrastructure solutions that create value for our customers and their members throughout North America.



Building the Digital Now

## Underground Fiber Construction Services

- Program Management
- Directional Bore Implementation
- HDPE Duct Placement
- Fiber Splicing
- Fiber Cable installation
- Vault & Pedestal Placement
- Fiber Access installation MST's
- RTD Long Tail installation

## Aerial Fiber Construction Services

- Program Management
- ADSS Fiber Implementation
- Fiber Splicing
- Fielding Site Survey
- Duct Placement
- Strand & Cable Installation
- Traffic Control Management

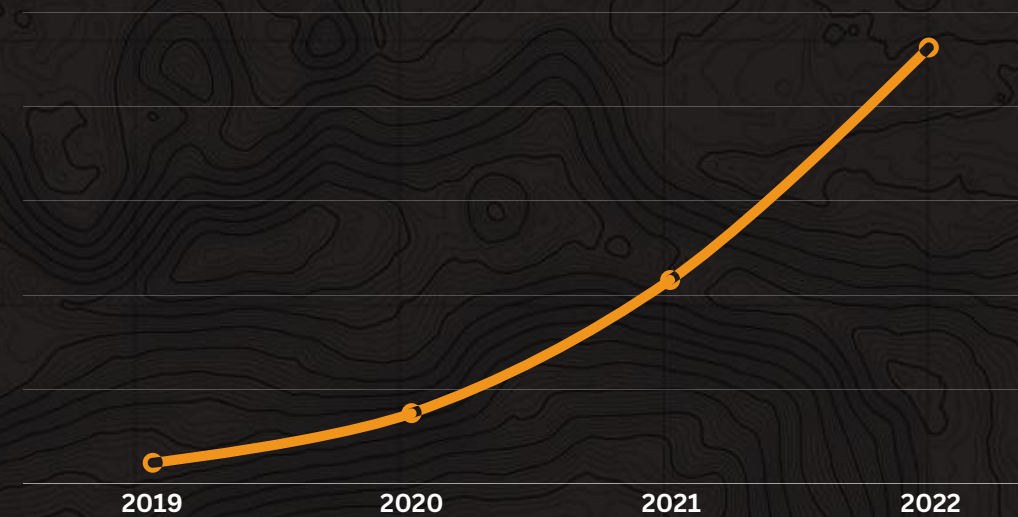
## Design and Engineering Services

- Project Management
- Fiber Network Design
- FTTX Design Engineering
- OSP Design Layouts UG
- OSP Construction IFC plan
- Fiber Network Design
- Field Engineering
- Service Area Analysis
- Fiber to the Tower Design
- Permitting & ROW services
- Project Planning Coordination
- Shelter Placement Planning
- Geospatial GIS Design Package
- Fiber Allocation FMS
- Bill of Materials Management
- Splicing Diagrams

# Powered by Experience, Led by Entrepreneurs

In just 4 years, Mears Broadband has exhibited **tremendous growth**, despite a global pandemic, building on the strength of its **leadership** and powered by the experience and resources of its parent company.

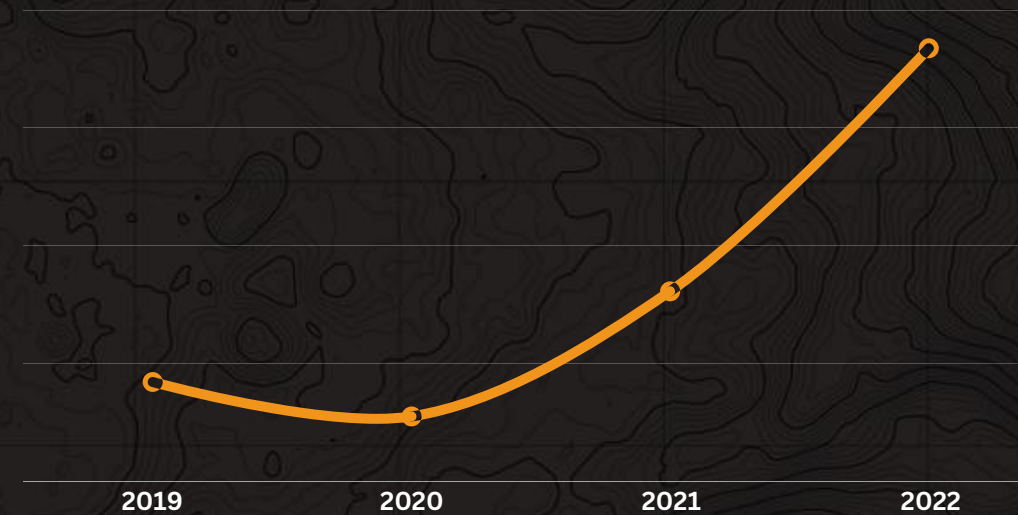
Revenue



Revenue (Growth YoY)

2019-2020	241.06%
2020-2021	189.81%
2021-2022	114.36%
All-Time	2018.83%

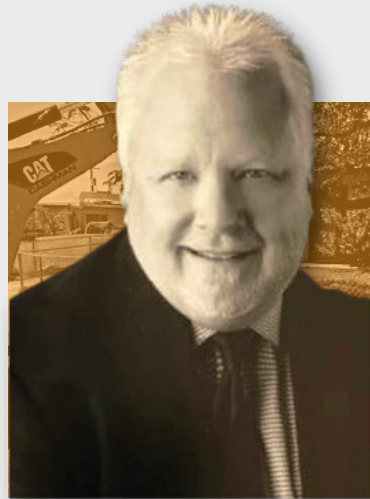
Man Hours



Man Hours (Growth YoY)

2019-2020	-34.78%
2020-2021	189.81%
2021-2022	193.55%
All-Time	336.64%

# The Management Team



**Bob Brenner**  
*VP, Strategic Partnerships*



**Trent Edwards**  
*EVP, Mears Group*



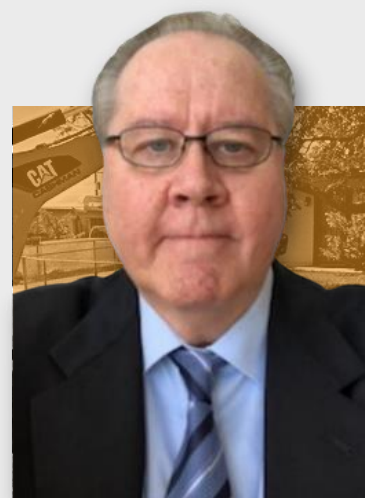
**Heather B. Gold**  
*VP, External Affairs*



**John Offutt**  
*COO*



**Allen Hemrich**  
*Senior VP, Operations - Eastern*



**Rick Jordan**  
*Senior VP, Operations - Central*



**Nic Lindner**  
*VP, Operations - Western*

# Market Coverage





# The Mears **Commitment**



## **Safety**

Our highest  
priority



## **Quality**

Focused on  
continuous  
improvement



## **Community**

Building  
community  
through giving



## **Environment**

Engineering  
responsible  
stewardship



## **Inclusion & Diversity**

Valuing different  
backgrounds

# Thank You



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