



mears
broadband

A QUANTA SERVICES COMPANY

SOLVING THE “BEAD’S NEEDS” PUZZLE

PARTNERING FOR YOUR SUCCESS





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A QUANTA SERVICES COMPANY

Our Suite of Allies Solves the Funding Puzzle

Capabilities Provided by the Consortium:



Feasibility & Pre-Qualifications

- ✦ Assessment of feasibility of project
- ✦ Development of business plan
- ✦ Cybersecurity plan
- ✦ Safety training, including safety committee
- ✦ Workforce development/training plan
- ✦ Financing options including bid bonding, ability to carry payrolls



Design

- ✦ High-level design/walk-out
- ✦ Low-level design and BOM to maximize performance, scalability, and resilience
- ✦ Knowledge of BABA-compliant equipment that fits your network needs



Grant Writing and Application Assistance

- ✦ Understanding of state requirements
- ✦ Ability to respond post-submission



Supply Chain

- ✦ Guarantee the materials you need for your project will be available
- ✦ Product demo and training
- ✦ Local stock and logistical support



Labor Management

- ✦ In-house workforce training to ensure sufficient labor for your project
- ✦ Extensive labor resources – both local and in-house



Construction and Installation

- ✦ At 70-80% of the cost of your project, you want the A-Team on construction
- ✦ Sufficient financial capability to support build through payment cycles
- ✦ Ensure equipment installed is compliant and appropriate for network



Integrated Operations

- ✦ Seamless coordination of management of all deployment functions
- ✦ Project planning to ensure timely deployment



Post-Implementation Activities

- ✦ NOC services
- ✦ Operations & maintenance support (in limited areas)
- ✦ Compliance
- ✦ Invoice and billing auditing

